

Cabling - Labor Only

Rightway Connections of Texas, Inc.
Appendix C Pricing Index

Cabling Services (price per pull) Labor Only		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet						\$50.00
151-300 Feet						\$60.00
11-50 Pulls						
0-150 Feet						\$50.00
151-300 Feet						\$50.00
51-100 Pulls						
0-150 Feet						\$40.00
151-300 Feet						\$50.00
101-200 Pulls						
0-150 Feet						\$45.00
151-300 Feet						\$50.00
Over 200 Pulls						
0-150 Feet						\$45.00
151-300 Feet						\$45.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet						\$50.00
151-300 Feet						\$60.00
11-50 Pulls						
0-150 Feet						\$50.00
151-300 Feet						\$55.00
51-100 Pulls						
0-150 Feet						\$45.00
151-300 Feet						\$50.00
101-200 Pulls						
0-150 Feet						\$45.00
151-300 Feet						\$50.00
Over 200 Pulls						
0-150 Feet						\$45.00
151-300 Feet						\$50.00

Cabling Services (per pull) - Labor Only Price Sheet

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					\$250.00
151-300 Feet					\$450.00
11-50 Pulls					
0-150 Feet					\$250.00
151-300 Feet					\$450.00
51-100 Pulls					
0-150 Feet					\$250.00
151-300 Feet					\$450.00
101-200 Pulls					
0-150 Feet					\$250.00
151-300 Feet					\$450.00
Over 200 Pulls					
0-150 Feet					\$200.00
151-300 Feet					\$200.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					\$50.00
151-300 Feet					\$60.00
11-50 Pulls					
0-150 Feet					\$50.00
151-300 Feet					\$55.00
51-100 Pulls					
0-150 Feet					\$45.00
151-300 Feet					\$50.00
101-200 Pulls					
0-150 Feet					\$45.00
151-300 Feet					\$50.00
Over 200 Pulls					
0-150 Feet					\$45.00
151-300 Feet					\$50.00

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Cabling Services (price per pull) Material nad Labor (Leviton/Sigma/Panduit Net Key Systems)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					115.00
151-300 Feet					120.00
11-50 Pulls					
0-150 Feet					\$110.00
151-300 Feet					\$115.00
51-100 Pulls					
0-150 Feet					\$95.00
151-300 Feet					\$100.00
101-200 Pulls					
0-150 Feet					90.00
151-300 Feet					\$95.00
Over 200 Pulls					
0-150 Feet					\$85.00
151-300 Feet					\$90.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					120.00
151-300 Feet					125.00
11-50 Pulls					
0-150 Feet					\$115.00
151-300 Feet					\$120.00
51-100 Pulls					
0-150 Feet					\$110.00
151-300 Feet					\$115.00
101-200 Pulls					
0-150 Feet					105.00
151-300 Feet					\$110.00
Over 200 Pulls					
0-150 Feet					\$95.00
151-300 Feet					\$100.00

Cabling - Labor and Materials

Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode				
0-10 Pulls				
0-150 Feet				750.00
151-300 Feet				1,250.00
300+ Feet				.88 per ft
11-50 Pulls				
0-150 Feet				750.00
151-300 Feet				1,250.00
300+ Feet				.88 per ft
51-100 Pulls				
0-150 Feet				750.00
151-300 Feet				1,250.00
300+ Feet				.88 per ft
101-200 Pulls				
0-150 Feet				750.00
151-300 Feet				1,250.00
300+ Feet				.88 per ft
Over 200 Pulls				
0-150 Feet				750.00
151-300 Feet				1,250.00
300+ Feet				.85 per ft.

Cabling Services (price per pull) Labor and Materials	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode					
0-10 Pulls					
0-150 Feet					750.00
151-300 Feet					1,250.00
300+ Feet					.88 per ft
11-50 Pulls					
0-150 Feet					750.00
151-300 Feet					1,250.00
300+ Feet					.88 per ft
51-100 Pulls					
0-150 Feet					750.00
151-300 Feet					1,250.00
300+ Feet					.88 per ft
101-200 Pulls					
0-150 Feet					750.00
151-300 Feet					1,250.00
300+ Feet					.88 per ft

Cabling - Labor and Materials

Over 200 Pulls					
0-150 Feet					750.00
151-300 Feet					1,250.00
300+ Feet					.85 per ft

Cabling Services (price per pull) Labor and Materials	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					95.00
151-300 Feet					115.00
11-50 Pulls					
0-150 Feet					\$90.00
151-300 Feet					\$100.00
51-100 Pulls					
0-150 Feet					\$85.00
151-300 Feet					\$95.00
101-200 Pulls					
0-150 Feet					80.00
151-300 Feet					\$90.00
Over 200 Pulls					
0-150 Feet					\$75.00
151-300 Feet					\$85.00

Cabling Services (price per pull) for Panduit/Commscope System Only	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					\$130.00
151-300 Feet					\$135.00
11-50 Pulls					
0-150 Feet					\$125.00
151-300 Feet					\$130.00
51-100 Pulls					
0-150 Feet					\$125.00
151-300 Feet					\$130.00
101-200 Pulls					
0-150 Feet					\$120.00
151-300 Feet					\$125.00
Over 200 Pulls					
0-150 Feet					\$110.00
151-300 Feet					\$115.00

Cabling - Labor and Materials

Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					\$140.00
151-300 Feet					\$145.00
11-50 Pulls					
0-150 Feet					\$135.00
151-300 Feet					\$140.00
51-100 Pulls					
0-150 Feet					\$130.00
151-300 Feet					\$135.00
101-200 Pulls					
0-150 Feet					\$125.00
151-300 Feet					\$130.00
Over 200 Pulls					
0-150 Feet					\$115.00
151-300 Feet					\$115.00

Cabling Services (price per pull) for (1000' Cables/Dynamic Sytems)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					\$90.00
151-300 Feet					\$95.00
11-50 Pulls					
0-150 Feet					\$85.00
151-300 Feet					\$90.00
51-100 Pulls					
0-150 Feet					\$80.00
151-300 Feet					\$85.00
101-200 Pulls					
0-150 Feet					\$75.00
151-300 Feet					\$80.00
Over 200 Pulls					
0-150 Feet					\$70.00
151-300 Feet					\$75.00

Cabling - Labor and Materials

Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet					\$95.00
151-300 Feet					\$105.00
11-50 Pulls					
0-150 Feet					\$90.00
151-300 Feet					\$100.00
51-100 Pulls					
0-150 Feet					\$85.00
151-300 Feet					\$95.00
101-200 Pulls					
0-150 Feet					\$80.00
151-300 Feet					\$90.00
Over 200 Pulls					
0-150 Feet					\$75.00
151-300 Feet					\$80.00

Rightway Connections of Texas, Inc. Appendix C Pricing Index

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
<i>Cabling Technical Support (Standard hourly rate)</i>	<i>Standard</i>					45
<i>Cabling Technical Support (Nights, weekend, holiday rate)</i>	<i>Non-standard</i>					65
<i>Cabling Project Manager (Standard hourly rate)</i>	<i>Standard</i>					55
<i>Cabling Systems Design (Standard hourly rate)</i>	<i>Standard</i>					55
<i>Cable Removal (Standard hourly rate)</i>	<i>Standard</i>					35

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PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management/Rack Stand Up/Open	CPI	19" Data Rack - Incl rack screws	55053-703	Reseller	\$165.00	10.00%	\$149.61
12" Ladder Kit to wall	CPI	Ladder Rack-Including installation	11911-712	Reseller	\$145.00	10.00%	\$131.48
Runway 90 Degree Bend 12"	CPI	Waterfall Ladder	10822-712		\$145.00	10.00%	\$131.48
Runway Ladder 12"x10" Universal	CPI	Staight 10' Ladder	10250-712		\$145.00	10.00%	\$131.48
Grand Terminal Block	CPI	Grounding material	40167-001		\$22.00	5.00%	\$21.06
Busbar Kit	CPI	Gronding Bushbar 10"	10622-010		\$138.00	5.00%	\$132.08
Wall Angle Bracket 12"		Wall Angle Support Kit	11911-712		\$45.00	10.00%	\$40.80
J-Hook With Batwing	B-Line	2" J-Hook w/Batwing	BCH32-W2		\$4.10	10.00%	\$3.72
2U Horizontal WM	Panduit	Horizontal Rack Mount-3.5"	WMPH2E-PAN	Reseller	\$64.00	10.00%	\$58.03
1U Horizontal WM	Panduit	Horizontal Rack Mount-1.75"	WMPH1E-PAN	Reseller	\$54.00	10.00%	\$48.96
Dual Sided Wire MM	Panduit	Vertical-Dual Sided Rack Mount	WMPVHC45E-PAN	Reseller	\$295.00	10.00%	\$267.49
Panduit Horizontal	Panduit	Horizontal WM	NCMH2		\$115.00	5.00%	\$110.07
12U WALL MOUNT CABINET 26" Dept w/fan	Dynamic	Enclosed cabinet	NWNCB1226		\$400.00	10.00%	\$362.70
18U WALL MOUNT CABINET 26" Dept w/fan	Dynamic	Enclosed cabinet	NWNCB1826		\$425.00	10.00%	\$385.37
	Panduit			Reseller			\$0.00
Patch Panels							
24 Port Panel Cat-5e Rack Mount	Leviton/Sigma/Panduit Netkey	24 Port Cat 5e	5G596-U24-LEV	Reseller	\$130.00	5.00%	\$124.43
48 Port Panel Cat-5e Rack Mount	Leviton/Sigma/Panduit Netkey	48 port Cat 5e	5G596-U48-LEV	Reseller	\$250.00	5.00%	\$239.28
24 Port Panel Cat-6 Rack Mount	Leviton/Sigma/Panduit Netkey	24 Port Cat 6	69586-U24-LEV	Reseller	\$285.00	5.00%	\$272.78
48 Port Panel Cat-6 Rack Mount	Leviton/Sigma/Panduit Netkey	48 port Cat 6	69586-U48-LEV	Reseller	\$365.00	5.00%	\$349.35
24 Panduit Patch Panel Modular	Panduit	Cat-6 Slotted	CPP24WBLY	Reseller	\$75.00	10.00%	\$68.01
48 Panduit Patch Panel Modular	Panduit	Cat-6 Slotted	CPP48WBLY	Reseller	\$85.00	10.00%	\$77.07
Fiber Boxes							
Fiber Panel Rack Mount (Panel only)	Corning	24 port	CCH-01U	Reseller	\$275.00	10.00%	\$249.36
Fiber Panel Rack Mount (Panel only)	Corning	48 port	CCH-04U	Reseller	\$325.00	10.00%	\$294.69
Fiber Panel Rack Mount (Panel only)	Corning	72 port	CCH-012	Reseller	\$545.00	10.00%	\$494.18
Fiber 6 Port Adapter Plate SC	Corning	SC-ST SM/MM DUP COUPLER 6	CCH-CP06-91-MM		\$72.00	10.00%	\$65.29
Fiber 6 Port Adapter Plate SC-MM/SM	Corning	SC-ST SM/MM DUP COUPLER 6	CCH-CP-06-91-MM		\$120.00	10.00%	\$108.81
Fiber 12 Port Adater Plate ST-MM/SM	Corning	SC-ST SM/MM DUP COUPLER 12	CCH-CP12-91-SM				
Fiber 12 Port Adater Plate ST-MM/SM	Corning	SC-ST SM/MM DUP COUPLER 12	CCH-CP12-91				
				Reseller			
Patch Cords							
3' Patch Cable blue Cat-6	Leviton/Sigma/Panduit Netkey	3 ft RJ45	MCTP61-3	Reseller	\$2.15	5.00%	\$2.06
5' Patch Cable blue Cat-6	Leviton/Sigma/Panduit Netkey	5ft RJ45	MCTP61-5	Reseller	\$2.75	5.00%	\$2.63
7' Patch Cable blue Cat-6	Leviton/Sigma/Panduit Netkey	7ft RJ45	MCTP61-7	Reseller	\$3.25	5.00%	\$3.11
10' Patch Cable blue Cat-6	Leviton/Sigma/Panduit Netkey	10 ft - 14 ft RJ45	MCTP61-10	Reseller	\$3.75	5.00%	\$3.59
1 Meter Fiber Jumper MM/SM	Corning	ST to ST duplex Fiber Jumpers	Corning	Reseller			\$0.00
2 Meter Fiber Jumper MM/SM	Corning	SC to SC duplex Fiber Jumpers	Corning	Reseller			\$0.00
3 Meter Fiber Jumper MM/SM	Corning	ST to SC duplex Fiber Jumpers	Corning	Reseller			\$0.00
5 Meter Fiber Jumper MM/SM	Corning	LC to LC duplex Fiber Jumpers	Corning	Reseller			\$0.00

Cabling Products

Wall/Face Plates and Surface Mounts								0
Face Plate for wall	Leviton/Sigma/Panduit Netkey	Single	41080-1WP-LEV	Reseller	\$1.75	5.00%	\$1.67	
Face Plate for wall	Leviton/Sigma/Panduit Netkey	Dual	41080-2WP-LEV	Reseller	\$1.75	5.00%	\$1.67	
Face Plate for wall	Leviton/Sigma/Panduit Netkey	Quad	41080-4WP-LEV	Reseller	\$1.75	5.00%	\$1.67	
Face Plate for wall	Leviton/Sigma/Panduit Netkey	Six Port	41080-6WP-LEV	Reseller	\$1.75	5.00%	\$1.67	
Face Plate Sloped	Panduit	Quad	CFPSE4WHY		\$5.50	5.00%	\$5.26	
Face Plate Dual	Panduit	Dual	CFPSE2WHY		\$4.50	5.00%	\$4.31	
Surface Mount Box	Panduit	Single	CBX-1-WH-A		\$3.98	5.00%	\$3.81	
Blanks for Panduit	Panduit	Mini com blank module 10 each	CMBWH-X-PAN		\$15.00	5.00%	\$14.36	
Surface Mount Box	Panduit	Dual	CBX-2-WH-A		\$6.90	5.00%	\$6.60	
Connectors								0
568B keystone Jack	Leviton/Sigma/Panduit Netkey	Cat 5	5G108-RL5-LEV	Reseller	\$4.45	5.00%	\$4.26	
568B keystone Jack	Leviton/Sigma/Panduit Netkey	Cat 5e	5G108-RL5-LEV	Reseller	\$4.45	5.00%	\$4.26	
568B keystone Jack	Leviton/Sigma/Panduit Netkey	Cat 6	61110-RL6-LEV	Reseller	\$6.95	5.00%	\$6.65	
Panduit GigaChannel Jack (all colors)	Panduit	Cat-6	CJ688TGBL-PAN		\$9.50	8.00%	\$8.81	
Unicam Quick Connect Fiber (non-adhesive)	Corning	ST Fiber	Unicam-50/125 OM2	Reseller	\$18.00	5.00%	\$17.23	
Unicam Quick Connect Fiber (non-adhesive)	Corning	SC Fiber	Unicam SC SM 052	Reseller	\$18.00	5.00%	\$17.23	
Unicam Quick Connect Fiber (non-adhesive)	Corning	LC Fiber	Unicam LC SM 052	Reseller	\$18.00	5.00%	\$17.23	
Unicam Quick Connect Fiber (non-adhesive)	Corning	FC Fiber	Unicam FC SM 052	Reseller	\$18.00	5.00%	\$17.23	
Cabling Product Description (list additional products)								
Cable Copper Cat-6								
Commscope 1000'	24/4PR SOL NS CAT-6 CMP BLUE	Cat-6	65N4-6W-CS	Reseller	\$390.00	10.00%	\$353.63	
General 1000'	24/4PR SOL NS CAT-6 CMP BLUE	Cat-6	7131800VP	Reseller	\$335.00	10.00%	\$303.76	
Dyna 1000'	24/4PR SOL NS CAT-6 CMP BLUE	Cat-6	NWECAT6BL	Reseller	\$330.00	10.00%	\$299.23	
Mohawk 1000'	24/4PR SOL NS CAT-6 CMP BLUE	Cat-6	6P4P24-BL-MOH	Reseller	\$305.00	10.00%	\$276.56	
1000 Ft Cable 1000'	24/4PR SOL NS CAT-6 CMP BLUE	Cat-6	SKCAT6-401-PLENUM	Reseller	\$230.00	10.00%	\$208.55	
							\$0.00	
Cable Copper Cat-5e								
Commscope 1000'	24/4PR SOL NS CAT-5E CMP BLUE	Cat-5e	5E55-6W-CS	Reseller	\$240.00	10.00%	\$217.62	
General 1000'	24/4PR SOL NS CAT-5E CMP BLUE	Cat-5e	4G2404/5EW-6-GCC	Reseller	\$230.00	10.00%	\$208.55	
Dyna 1000'	24/4PR SOL NS CAT-5E CMP BLUE	Cat-5e	NWECAT5EBL	Reseller	\$230.00	10.00%	\$208.55	
Mohawk 1000'	24/4PR SOL NS CAT-5E CMP BLUE	Cat-5e	5E4P24-BL-MOH	Reseller	\$240.00	10.00%	\$217.62	
1000 Ft Cable 1000'	24/4PR SOL NS CAT-5E CMP BLUE	Cat-5e	SKCAT5E-401-PLENUM	Reseller	\$175.00	10.00%	\$158.68	
							\$0.00	
							\$0.00	
Fiber Cable								
Corning MM 6-strand indoor/outdoor	Corning	Cable per foot	006KSF-T4130D20	Reseller	Per Quote	10.00%	\$0.00	
Corning MM 12-strand indoor/outdoor	Corning	Cable per foot	012KU4-T4130D20	Reseller	Per Quote	10.00%	\$0.00	
Corning MM 24 -strand indoor/outdoor	Corning	Cable per foot	024KWZ-T4130D20	Reseller	Per Quote	10.00%	\$0.00	
Corning MM 48 -strand indoor/outdoor	Corning	Cable per foot	048KWZ-T4130D20	Reseller	Per Quote	10.00%	\$0.00	
Corning SM 6-strand indoor/outdoor	Corning	Cable per foot	006ESF-T4101D20	Reseller	Per Quote	10.00%	\$0.00	
Corning SM 12-strand indoor/outdoor	Corning	Cable per foot	012EU4-T4701D20	Reseller	Per Quote	10.00%	\$0.00	
Corning SM 24 -strand indoor/outdoor	Corning	Cable per foot	024EU4-T4701D20	Reseller	Per Quote	10.00%	\$0.00	
Corning SM 48 -strand indoor/outdoor	Corning	Cable per foot	048EU4-T4701D20	Reseller	Per Quote	10.00%	\$0.00	
Corning Altos Armored 6 Strand	Corning	Cable per foot	006TUC-T4131D20	Reseller	\$1.25	10.00%	\$1.13	

Additional Discount Based On Aggregate Sales						
Contract Sales Threshold	Product or Category Description		Part Number		Total Discount	
Cabling Product Description (DynaCable List)					Includes .75 discount	
19" Data Rack - Incl rack screws and Installation kit	Damac		DM-RRA190840-3MU		20 % Percent	
Wall Mount Rack 44"x18" Swing-Out Open	Damac		DM-WR48S-3		20 % Percent	
4-Post Quad Rack 36" x 7' Black Open	Damac		DM-RA4A190840-3MU		20 % Percent	
Wall Mount Rack 24"x19" Swing-Out Open	Damac		DM-WR24S-3		20 % Percent	
9U Wall Mount Cabinet 36"x24" Metal Mesh	Dynamic Voice Data		NWCB09-645-BAA		25 % Percent	
18U Network Cabinet 36"x24x24 w/fan/power	Dynamic Voice Data		NWCB18-66-BAA-C		25 % Percent	
42U NCB Server Cabinet 24"x24"x80" Mesh Door	Dynamic Voice Data		NWNCB42-66-BAA		25 % Percent	
42U NCB Sever Cabinet Black, All Metal	Dynamic Voice Data		NWNCF48-810-KLA		25 % Percent	
Fan Kit for Cabinet	Dynamic Voice Data		NWCBFAN		25 % Percent	
Bolts and Nuts for Cabinets, 50 per Set	Dynamic Voice Data		NWCBBN		25 % Percent	
Vertical Wire MGMT 3.75"x4.25'X70"	Dynamic Voice Data		NWVGWM		25 % Percent	
Closed Horizontal Wire MGMT	Dynamic Voice Data		NWWM1U		25 % Percent	
Ladder Rack 4'-Including brackets/ installation kit	Damac		DAMPLA12Z210903		15 % Percent	
Ladder/Wire Tray - including installation kit	Damac		DAMPLA12Z234503		15 % Percent	
Wire management	Manufacturer		Model/Part Number		Discount	
Horizontal Rack Mount-3.5"	Dynamic Voice Data		NWWM2U		15 % Percent	
Horizontal Rack Mount-1.75"	Dynamic Voice Data		NWWM1U-C		15 % Percent	
Vertical Rack Mount Dual Sided Rack Mount	Damac		SGI-4980L-VFR		15 % Percent	
Data Patch Panels	Manufacturer		Model/Part Number		Discount	
48 port Cat 5e	Dynamic Voice Data		NWPP48E		20 % Percent	
12 port Cat-5e	Dynamic Voice Data		NWPP12E		20 % Percent	
24 Port Cat 5e	Dynamic Voice Data		NWPP24E		20 % Percent	
24 Port Cat 6	Dynamic Voice Data		NWPP624		20 % Percent	
48 port Cat 6	Dynamic Voice Data		NWPP648		20 % Percent	
Fiber Boxes	Manufacturer		Model/Part Number		Discount	
24 Fiber Panel port	Multi-Link		MU-10-4457		10 % Percent	
ST to SC Duplex MM Fiber Jumper 2Meter	Dynamic Voice Data		NWFSTSCM2 Corning		10 % Percent	
LC to LC Duplex MM Fiber Jumper 2Meter	Dynamic Voice Data		NWFLCLCM2 Corning		10 % Percent	
LC to SC Duplex MM Fiber Jumper 3Meter	Dynamic Voice Data		NW2FLC-SCD3M Corning		10 % Percent	
LC to LC Duplex MM Fiber Jumper 1Meter	Dynamic Voice Data		NW2FLCCLC62.5M1M Corning		10 % Percent	
LC to LC Duplex MM Fiber Jumper 3Meter	Dynamic Voice Data		NW2FSCSC62.5M3M Corning		10 % Percent	
LC to SC Duplex MM Fiber Jumper 1Meter	Dynamic Voice Data		NW2FLCSC62.5M1M Corning		10 % Percent	
SC to SC Dupex MM Fiber Jumper 1Meter	Dynamic Voice Data		NW2FSC6.25M1M Corning		10 % Percent	
SC to SC Dupex MM Fiber Jumper 3Meter	Dynamic Voice Data		NW2FSCSC62.5M3M Corning		10 % Percent	
FC to FC Duplex SM Fiber Jumper 10Meter	Dynamic Voice Data		NW2FRFCFDS10M		10 % Percent	
LC to FC Duplex SM Fiber Jumper 15Meter	Dynamic Voice Data		NW2FFCFDS15M		10 % Percent	
2" Plenum Corregated Innerduct 100'	Dynamic Voice Data		NW-P200-100		10 % Percent	
#6 Grrn THHN Ground Wire	Dynamic Voice Data		NW-THHN6GR		10 % Percent	
48 Fiber Panel Port	Multi-Link		MU-045-152-10		10 % Percent	
72 Fiber Panel Port	Multi-Link		MU-10-4536-		10 % Percent	

Cabling Products

Patch Cords	Manufacturer	Model/Part Number	Discount
3 ft RJ45	Dynamic Voice Data	NWPCXX03 E	30 % Percent
5ft RJ45	Dynamic Voice Data	NWPCXX05 E	30 % Percent
7ft RJ45	Dynamic Voice Data	NWPCXX07 E	30 % Percent
10ft RJ45	Dynamic Voice Data	NWPCXX10 E	30 % Percent
14ft RJ45	Dynamic Voice Data	NWPCXX14 E	30 % Percent
Wallplates	Manufacturer	Model/Part Number	Discount
Single	Dynamic Voice Data	NWWP1P	30 % Percent
Dual	Dynamic Voice Data	NWWP2P	30 % Percent
Quad	Dynamic Voice Data	NWWP4P	30 % Percent
Connectors	Manufacturer	Model/Part Number	Discount
Cat 5	Dynamic Voice Data	NWKJ-3	30 % Percent
Cat5e	Dynamic Voice Data	NWKJ5E-19	30 % Percent
Cat-6	Dynamic Voice Data	NWKJ6E-19	30 % Percent
Cat-7			
Block 66	Manufacturer	Model/Part Number	Discount
66 Punchdown Block, 50 Pairs	Dynamic Voice Data	NW66B	30 % Percent
66 Block Rack	Dynamic Voice Data	NW66R	30 % Percent
25 Pair Amphenol Male to female 10 ft	Dynamic Voice Data	NW25AMP180FF10	30 % Percent
25 Pair Amphenol Male to female 10 ft	Dynamic Voice Data	NW25AMP180MF10	30 % Percent
25 Pair Amphenol Male to female 5 ft	Dynamic Voice Data	NW25AMP180MF5	30 % Percent
Cable	Manufacturer	Model/Part Number	Discount
25-PAIR, 24 AWG,CAT-3 CMR 1000'	Dynamic Voice Data	NW25P24C3B	10 % Percent
CAT-5E,CMX,AERIAL OUTDOOR, UV,24AWG	Dynamic Voice Data	NWC5CMX	10 % Percent
CAT-6,CMX,AERIAL OUTDOOR, UV,23AWG	Dynamic Voice Data	NWC6CMX	10 % Percent
CAT-6,INSULATION,UTP,23AWG,BLUE	Dynamic Voice Data	NWECAT6BL	10 % Percent
Cable per 1000'	Manufacturer	Model/Part Number	Discount
24/4PR SOL FS CAT-6 CMR BLUE	Dynamic Voice Data	NWCB6-19	10% Percent
23/4PR SOL NS CAT-6 CMP BLUE	Dynamic Voice Data	NWECAT6BL	10% Percent
24/4PR SOL NS CAT-5e CMP BLUE	Dynamic Voice Data	NWECAT5BL	10% Percent
24/4PR SOL FS CAT-5e CMR BLUE	Dynamic Voice Data	NWCB5E-19	10% Percent
24/4PR SOL FS CAT-5e CMR SHLD	Dynamic Voice Data	NWCB5E-19 SHLD	10% Percent
24/4PR SOL NS CAT-3 CMR BLUE	Dynamic Voice Data	NWPCAT3WH	10% Percent
24/4PR SOL NS CAT-3 CMP BLUE	Dynamic Voice Data	NWPCAT3WH	10% Percent
23/4PR SOL NS CAT-6 CMR WHITE	Dynamic Voice Data	NWCB6-09	10% Percent
23/4PR SOL NS CAT-6 CMR ORANGE	Dynamic Voice Data	NWCB6-15	10% Percent
23/4PR SOL NS CAT-6 CMR GREEN	Dynamic Voice Data	NWCB6-20	10% Percent
23/4PR SOL NS CAT-6 CMR YELLOW	Dynamic Voice Data	NWCB6-23	10% Percent
24/2PR SOL NS CAT-3 CMR BLUE	Dynamic Voice Data	NWCAT3-04	10% Percent
23/4PR SOL NS CAT-6 CMP YELLOW	Dynamic Voice Data	NWECAT6YL	10% Percent
24/4PR SOL NS CAT-5e CMP GREEN	Dynamic Voice Data	NWECAT5GR	10% Percent
Cable per 1000'	Manufacturer	Model/Part Number	Discount
24/4PR SOL FS CAT5E CMR BLUE	Hitachi	4I2404/5E-6-HIT	10% Percent
24/4PR SOL NS CAT3 CMR GREY	Hitachi	4F2404/3W-8-HIT	10% Percent
24/4PR SOL NS CAT5E CMP BLUE	Hitachi	4G2404/5EW-6-HIT	10% Percent
Discount			
23/4PR SOL NS CAT6 CMR BLUE	Uniprise	65N4-6W-CS	10% Percent
24/4PR SOL NS CAT6+ CMP BLUE	Uniprise	6504-6W-CS	10% Percent
24/4PR SOL NS CAT5E CMP BLUE	Uniprise	5E55-6W-CS	10% Percent
24/4PR SOL NS CAT6 CMP WHITE	Uniprise	6504-9W-CS	10% Percent

Cabling Products

Cable per 1000'	Manufacturer	Model/Part Number	Discount	
23/4PR SOL NS CAT6 CMP WHITE	General Cable Technology	7131801VP	10% Percent	
Cable per 1000'	Manufacturer	Model/Part Number	Discount	
RG59/U COAX & 18/1PR NS PLENUM	Tappan Wire and Cable	P20RG59FM+18/2-CMP	10% Percent	
RG59 95% BS PLENUM	Tappan Wire and Cable	P20RG59FM/CMP	10% Percent	
18/2C STR BC NS CMP	Tappan Wire and Cable	1880AB2/CMP	10% Percent	
18/4 STR NS CL2P C/C	Tappan Wire and Cable	1880AB4/CMP	10% Percent	
RG6 95% BC BS CMP	Tappan Wire and Cable	P18RG6FM/CMP-W	10% Percent	
RG59 95% BC BS CMP	Tappan Wire and Cable	P20RG59FM/CMP	10% Percent	
18/4 STR NS CMP	Tappan Wire and Cable	1880AB4/CMP	10% Percent	
TAPPAN 22AWG / 3PR. SHLD.	Tappan Wire and Cable	N/S	10% Percent	
		2250AT3/LSZH/CM		
Cabling Product Description (Leviton List)	Cabling Product Manufacturer	Cabling Product Part #	MSRP/List Price	Discount
JACK CAT5E BLUE GIGAMAX	Leviton	5G108-RL5-LEV	MSRP/LIST	20 % Percent
1PORT SINGLE FACEPLATE	Leviton	41080-1WP-LEV	MSRP/LIST	20 % Percent
2PORT WHT SG CONFIG FP	Leviton	41080-2WP-LEV	MSRP/LIST	20 % Percent
SURFACE MOUNT BOX IVORY	Leviton	42777-1IA-LEV	MSRP/LIST	20 % Percent
FACEPLATE 6PORT IVORY	Leviton	41080-6IP-LEV	MSRP/LIST	20 % Percent
JACK VOICE GRADE 6W USOC	Leviton	41106-RI6-LEV	MSRP/LIST	20 % Percent
JACK CAT6+ IVORY EXTREME6+	Leviton	61110-RI6-LEV	MSRP/LIST	20 % Percent
SURGESUPPRESSOR 12OUT 15A	Leviton	5505-190-LEV	MSRP/LIST	20 % Percent
4POS HINGED WALL BRACKET	Leviton	49251-W64-LEV	MSRP/LIST	20 % Percent
24PORT SHIELDED PATCH PANEL	Leviton	45255-S24-LEV	MSRP/LIST	20 % Percent
JACK CAT5E SHIELDED	Leviton	55180-SH5-LEV	MSRP/LIST	20 % Percent
2PORT MODULAR FP W/ID WINDOW	Leviton	49910-SE2-LEV	MSRP/LIST	20 % Percent
8 Outlet, Rack Mount Power Strip, 15A,	Leviton	5505-190	MSRP/LIST	20 % Percent
JACK CAT6 GREEN QUICKPORT	Leviton	61110-RV6-LEV	MSRP/LIST	20 % Percent
PATCHPANEL 48PORT QP MULTIMED	Leviton	49255-H48-LEV	MSRP/LIST	20 % Percent
JACK CAT5E BLUE GIGAMAX	Leviton	5G108-RL5-LEV	MSRP/LIST	20 % Percent
JACK CAT5E BLACK GIGAMAX	Leviton	5G108-RE5-LEV	MSRP/LIST	10 % Percent
JACK CAT5E BLUE GIGAMAX	Leviton	5G108-RL5-LEV	MSRP/LIST	10 % Percent
JACK CAT5E BLUE GIGAMAX	Leviton	5G108-RL5-LEV	MSRP/LIST	10 % Percent
JACK CAT5E BLACK GIGAMAX	Leviton	5G108-RE5-LEV	MSRP/LIST	10 % Percent
JACK CAT6+ BLUE QUICKPORT	Leviton	61110-RL6-LEV	MSRP/LIST	10 % Percent
PATCHPANEL CAT5E 12PORT UNIV	Leviton	5G596-U12-LEV	MSRP/LIST	10 % Percent
PATCHPANEL CAT5E 24PORT UNIV.	Leviton	5G596-U24-LEV	MSRP/LIST	10 % Percent
PATCHPANEL CAT5E 24PORT UNIV	Leviton	5G596-U24-LEV	MSRP/LIST	10 % Percent
PATCHPANEL CAT5E 48PORT UNIV	Leviton	5G596-U48-LEV	MSRP/LIST	10 % Percent
CAT6+ 12PORT PATCH PANEL	Leviton	69586-U12-LEV	MSRP/LIST	10 % Percent
CAT6+ 24PORT PATCH PANEL	Leviton	69586-U24-LEV	MSRP/LIST	10 % Percent
CAT6+ 48PORT PATCH PANEL	Leviton	69586-U48-LEV	MSRP/LIST	10 % Percent
CAT5E BLUE 568A/B MODULE	Leviton	5G108-RL5-LEV	MSRP/LIST	10 % Percent
CAT5E IVORY 568A/B MODULE	Leviton	5G108-RI5-LEV	MSRP/LIST	10 % Percent
2 PORT FACEPLATE IVORY	Leviton	41080-2IP-LEV	MSRP/LIST	10 % Percent
2PORT SURF MNT BOX IVORY	Leviton	41089-2IP-LEV	MSRP/LIST	10 % Percent
PATCHPANEL CAT5E 24PORT UNIV.	Leviton	5G596-U24-LEV	MSRP/LIST	10 % Percent
PATCHPANEL CAT5E 48PORT UNIV	Leviton	5G596-U48-LEV	MSRP/LIST	10 % Percent
24PORT 8P2C 25PR.TELCO JACKS	Leviton	49012-J24-LEV	MSRP/LIST	10 % Percent
CABLE MANANGEMENT DUCT	Leviton	4980L-VFR-LEV	MSRP/LIST	10 % Percent
W/PLT WLPHN RECESSED SS	Leviton	4108W-1SP-LEV	MSRP/LIST	10 % Percent

Cabling Products

Cabling Product Description (Panduit List)	Cabling Product Manufacturer	Cabling Product Part #	MSRP/List Price	Discount with .75 DIR			
48PORT MINICOM PATCHPANEL	Panduit	CPPLA48WBLY-PAN	MSRP/LIST	10 % Percent			
24-PORT ANGLED WITH 6 FP	Panduit	CPPLA24WBLY-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 VIOLET GIGACHANNEL	Panduit	CJ688TGVL-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 YELLOW GIGACHANNEL	Panduit	CJ688TGYL-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 BLACK GIGACHANNEL	Panduit	CJ688TGBL-PAN	MSRP/LIST	10 % Percent			
F/R VERT MNGR 80.4X6.7X13.8	Panduit	WMPVHC45E-PAN	MSRP/LIST	10 % Percent			
2 SPACE 19' HORZ CABLE MANAGER	Panduit	WMPF1E-PAN	MSRP/LIST	10 % Percent			
2RU HOR. DOUBLE SIDED	Panduit	WMP1E-PAN	MSRP/LIST	10 % Percent			
MODCORDCAT6A BLUE 7' TX6	Panduit	UTP6A7BU-PAN	MSRP/LIST	10 % Percent			
NETFRAME BENDRADIUS FINGER	Panduit	NFBRFK-PAN	MSRP/LIST	10 % Percent			
4X6 D-RINGS KIT OF 8	Panduit	NFDR4X6K-PAN	MSRP/LIST	10 % Percent			
FACEPLATE 4PORT ELECT IVORY	Panduit	CFP4E1Y-PAN	MSRP/LIST	10 % Percent			
MINICOM 1/2 SPACE BLANK WHITE	Panduit	CHB2WH-X-PAN	MSRP/LIST	10 % Percent			
RELAYRACK 7"X19" BLACK W/MGMT	Panduit	NFR84-PAN	MSRP/LIST	10 % Percent			
NETFRAME BENDRADIUS FINGER	Panduit	NFBRFK-PAN	MSRP/LIST	10 % Percent			
4X6 D-RINGS KIT OF 8	Panduit	NFDR4X6K-PAN	MSRP/LIST	10 % Percent			
84" VERT WIRE MNGR FRONT ONLY	Panduit	WMPVF45E-PAN	MSRP/LIST	10 % Percent			
VERT.WIRE MGR.45U,DBL SIDED	Panduit	WMPV45E-PAN	MSRP/LIST	10 % Percent			
2RU HOR. DOUBLE SIDED	Panduit	WMP1E-PAN	MSRP/LIST	10 % Percent			
2 SPACE 19' HORZ CABLE MANAGER	Panduit	WMPF1E-PAN	MSRP/LIST	10 % Percent			
WIRE MANAGER VERTICAL	Panduit	WMPV45H-PAN	MSRP/LIST	10 % Percent			
11' POWER POLE OFF WHITE	Panduit	PCPA11IW-PAN	MSRP/LIST	10 % Percent			
Latching Duct Ivory	Panduit	LD5EI-A-PAN	MSRP/LIST	10 % Percent			
CABLE MANAGER HORIZONTAL	Panduit	NCMHF1-PAN	MSRP/LIST	10 % Percent			
1 SPACE MGMT PANEL	Panduit	WMPFSE-PAN	MSRP/LIST	10 % Percent			
VERT.WIRE MGR.45U,DBL SIDED	Panduit	WMPV45E-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 BLUE MINI-COM	Panduit	CJ688TGBU-PAN	MSRP/LIST	10 % Percent			
FACEPLATE 4PORT ELECT IVORY	Panduit	CFP4E1-PAN	MSRP/LIST	10 % Percent			
1 SPACE MGMT PANEL	Panduit	WMPFSE-PAN	MSRP/LIST	10 % Percent			
2 SPACE 19' HORZ CABLE MANAGER	Panduit	WMPF1E-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 YELLOW MINICOM	Panduit	CJ688TGYL-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 YELLOW GIGACHANNEL	Panduit	CJ688TGYL-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 VIOLET GIGACHANNEL	Panduit	CJ688TGVL-PAN	MSRP/LIST	10 % Percent			
48 PORT MODULAR PANEL	Panduit	CPP48FMWBLY-PAN	MSRP/LIST	10 % Percent			
MINICOM 1 PORT EXEC FP WHITE	Panduit	CFPE1WH-PAN	MSRP/LIST	10 % Percent			
MINICOM BLANK MODULE EL.IVORY	Panduit	CMBEI-X-PAN	MSRP/LIST	10 % Percent			
MINICOM BLANK MODULE BLACK	Panduit	CMBBL-X-PAN	MSRP/LIST	10 % Percent			
JACK CAT6 WHITE MINICOM	Panduit	CJ688TGWHPAN	MSRP/LIST	10 % Percent			
JACK CAT6 BLUE MINI-COM	Panduit	CJ688TGBU-PAN	MSRP/LIST	10 % Percent			
24PORT MINICOM PATCH PANEL	Panduit	CPPL24WBLY-PAN	MSRP/LIST	10 % Percent			
48PORT MINICOM PATCH PANEL	Panduit	CPPL48WBLY-PAN	MSRP/LIST	10 % Percent			
72PORT GIGA PUNCH TOWER-X	Panduit	GPKT724-PAN	MSRP/LIST	10 % Percent			
CABLE MANAGER VERTICAL 300PR	Panduit	P110VCM300-PAN	MSRP/LIST	10 % Percent			
JHOOK #12WIRE THRD ROD 3/8"	Panduit	JP75DW-L20-PAN	MSRP/LIST	10 % Percent			
JHOOK FOR #12 THRD ROD 3/8"	Panduit	JP131DW-L20-PAN	MSRP/LIST	10 % Percent			
J-HOOK 2" NYLON W/CLIP	Panduit	JP2DW-L20-PAN	MSRP/LIST	10 % Percent			
MODULE FRAME	Panduit	CF1064WHY-PAN	MSRP/LIST	10 % Percent			

Cabling Products

Cabling Product Description (Fiber)	Cabling Product Manufacturer	Cabling Product Part #	MSRP/List Price	Discount with .75 DIR			
12F SM TB	Corning	012E88-33131-D3	MSRP/LIST	10% Percent			
CLOSET CONNECTOR HOUSING 1U	Corning	CCH-01U	MSRP/LIST	10% Percent			
LC,SM,UNICAM CONNECTOR,CE	Corning	95-200-99	MSRP/LIST	10% Percent			
12F 62.5/125 OM1 LT OSP	Corning	012KU4-T4130D20	MSRP/LIST	10% Percent			
24F 62.5/125 OM1 LT OSP	Corning	024KU4-T4130D20	MSRP/LIST	10% Percent			
CLOSET CONNECTOR HOUSING 1U	Corning	CCH-01U	MSRP/LIST	10% Percent			
MODULES OR CASSETTES	Corning		MSRP/LIST	10% Percent			
SC SM DUP COUPLER PANEL	Corning	CCH-CP06-59	MSRP/LIST	10% Percent			
FOCONNECTOR SC MM ADH	Corning	95-101-41-SP	MSRP/LIST	10% Percent			
24F MM LOOSE TUBE ALTOS	Corning	024KS4-T4130A20	MSRP/LIST	10% Percent			
FOCONNECTOR SC MM ADH	Corning	95-101-41-SP	MSRP/LIST	10% Percent			
CLOSET CONNECTOR HOUSING 1U	Corning	CCH-01U	MSRP/LIST	10% Percent			
SC DUP MM COUPLER PANEL	Corning	CCH-CP06-57	MSRP/LIST	10% Percent			
12F BREAKOUT KIT	Corning	FAN-BT25-12	MSRP/LIST	10% Percent			
6F MM 62.5 ALTOS OPNA	Corning	006KU4-T4130D20	MSRP/LIST	10% Percent			
6F MM 62.5 ALTOS OPNA	Corning	006KU4-T4130D20	MSRP/LIST	10% Percent			
6F MM 62.5 ALTOS OPNA	Corning	006KU4-T4130D20	MSRP/LIST	10% Percent			
12F MM 62.5 ALTOS BURIAL	Corning	012KU4-T4130D20	MSRP/LIST	10% Percent			
FOCONNECTOR SC MM ADH	Corning	95-101-41-SP	MSRP/LIST	10% Percent			
CLOSET CONNECTOR HOUSING	Corning	CCH-01U	MSRP/LIST	10% Percent			
SC DUP MM COUPLER PANEL	Corning	CCH-CP06-57	MSRP/LIST	10% Percent			
24F,MIC,FREEDOM,62.5	Corning	024K8P-31130-29	MSRP/LIST	10% Percent			
SC MM UNICAM CONNECTOR	Corning	95-000-41	MSRP/LIST	10% Percent			
WALL MOUNTABLE CLOSET HSE	Corning	WCH-02P	MSRP/LIST	10% Percent			
WALL MOUNTABLE CLOSET HSE	Corning	WCH-04P	MSRP/LIST	10% Percent			
SC MM DUP COUPLER PANEL	Corning	CCH-CP12-91	MSRP/LIST	10% Percent			
SC MM DUP COUPLER PANEL	Corning	CCH-CP12-91	MSRP/LIST	10% Percent			
CLOSET CONNECTOR HOUSING	Corning	CCH-02U	MSRP/LIST	10% Percent			
CLOSET CONNECTOR HOUSING	Corning	CCH-02U	MSRP/LIST	10% Percent			
3U CLOSET CONNECTOR HOUSING	Corning	CCH-03U	MSRP/LIST	10% Percent			
24F MM 62.5 ALTOS BURIAL	Corning	024KU4-T4130D20	MSRP/LIST	10% Percent			
24F 62.5/125 MM DIST. OFNP	Corning	024K88-33130-29	MSRP/LIST	10% Percent			
12F MM 62.5 ALTOS BURIAL	Corning	012KU4-T4130D20	MSRP/LIST	10% Percent			
96F SGL MODE NA ALTOS GEL	Corning	096EU4-T4101D20	MSRP/LIST	10% Percent			
SPLICE TRAY BRACKET	Corning	PC4-SPLC-12SR	MSRP/LIST	10% Percent			
SPLICE TRAY	Corning	M67-041	MSRP/LIST	10% Percent			
4U RACKMOUNT HOUSING	Corning	PCH-04U	MSRP/LIST	10% Percent			
ST SM COUPLER PANEL	Corning	CCH-CP12-19T	MSRP/LIST	10% Percent			
ST MM COUPLER PANEL	Corning	CCH-CP12-25T	MSRP/LIST	10% Percent			
SC MM UV CURED CONNECTOR	Corning	95-100-06R	MSRP/LIST	10% Percent			
6F SINGLE MODE I/O OFNR	Corning	006ESF-T4101D20	MSRP/LIST	10% Percent			
6F 62.5/125 MM I/O FREEDOM	Corning	006KSF-T4130D20	MSRP/LIST	10% Percent			
12F MM 62.5 ALTOS BURIAL	Corning	012KU4-T4130D20	MSRP/LIST	10% Percent			
24F MM LOW SMOKE ZERO HLG	Corning	024KWZ-T4130D20	MSRP/LIST	10% Percent			
SC MM UNICAM CONNECTOR	Corning	95-000-41	MSRP/LIST	10% Percent			
CORNING 24 FIBER ALTOS LSZH	Corning	024KUZ-T4130D20	MSRP/LIST	10% Percent			

Cabling Products

Cabling Product Description (25/50/100 Pair)	Cabling Product Manufacturer	Cabling Product Part #	MSRP/List Price	Discount with .75 DIR			
24/50PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G2450/3-9-GCC	MSRP/LIST	10 % Percent			
24/25PR PE89 FK83E QFPA	General Cable Technology	PE89-2425-GCC	MSRP/LIST	10 % Percent			
24/50PR PE89 QUALPETH	General Cable Technology	PE89-2450-GCC	MSRP/LIST	10 % Percent			
24/50PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G2450/3-9-GCC	MSRP/LIST	10 % Percent			
24/25PR PE89 FK83E QFPA	General Cable Technology	PE89-2425-GCC	MSRP/LIST	10 % Percent			
24/50PR PE89 QUALPETH	General Cable Technology	PE89-2450-GCC	MSRP/LIST	10 % Percent			
24/25PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G2425/3-9-GCC	MSRP/LIST	10 % Percent			
24/25PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G2425/3-9-GCC	MSRP/LIST	10 % Percent			
24/25PR SOL NS CAT3 CMR-GRAY	General Cable Technology	4F2425/3-8-GCC	MSRP/LIST	10 % Percent			
24/100PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G24100/3-9-GCC	MSRP/LIST	10 % Percent			
24/200PR SOL NS CAT3 CMP	General Cable Technology	4G24200/3-GCC	MSRP/LIST	10 % Percent			
24/25PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G2425/3-9-GCC	MSRP/LIST	10 % Percent			
23/4PR SOL NS CAT6 CMP BLUE	General Cable Technology	7131800VP	MSRP/LIST	10 % Percent			
24/4PR SOL NS CAT6 CMP BLUE	General Cable Technology	7131800VP	MSRP/LIST	10 % Percent			
24/100PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G24100/3-9-GCC	MSRP/LIST	10 % Percent			
24/200PR SOL NS CAT3 CMP	General Cable Technology	4G24200/3-GCC	MSRP/LIST	10 % Percent			
24/25PR SOL NS CAT3 CMP WHITE	General Cable Technology	4G2425/3-9-GCC	MSRP/LIST	10 % Percent			
24/100PR PE89 QUALPETH-X	General Cable Technology	PE89-24100-GCC	MSRP/LIST	10 % Percent			
24/4PR SOL NS CAT5E CMP BLUE	General Cable Technology	4G2404/5EW-6-GCC	MSRP/LIST	10 % Percent			
24/4PR SOL NS CAT5E CMP WHITE	General Cable Technology	4G2404/5EW-9-GCC	MSRP/LIST	10 % Percent			
Cabling Product Description (CPI)	Cabling Product Manufacturer	Cabling Product Part #	MSRP/List Price	Discount with .75 DIR			
SHELF 19"WX10"DX2.19"H BLACK	Chatsworth Product Inc.	12291-701	MSRP/LIST	20 % Percent			
INSTALLATION KIT	Chatsworth Product Inc.	40604-001	MSRP/LIST	20 % Percent			
RELAYRACK 7"X19" 2POST 45U	Chatsworth Product Inc.	55053-703	MSRP/LIST	20 % Percent			
RUNWAY 12"X10" UNIVERSAL	Chatsworth Product Inc.	10250-712	MSRP/LIST	20 % Percent			
WALL ANGLE SUPPORT KIT 12"	Chatsworth Product Inc.	11421-712	MSRP/LIST	20 % Percent			
RACK TO RUNWAY MOUNTING KIT	Chatsworth Product Inc.	10595-712	MSRP/LIST	20 % Percent			
JUNCTION SPLICE KIT-BLACK	Chatsworth Product Inc.	11302-701	MSRP/LIST	20 % Percent			
BUTT SPLICE KIT-BLACK	Chatsworth Product Inc.	11301-701	MSRP/LIST	20 % Percent			
RUNWAY 90 DEGREE BEND 12"	Chatsworth Product Inc.	10822-712	MSRP/LIST	20 % Percent			
RUNWAY SUPPORT BRACKET	Chatsworth Product Inc.	11408-001	MSRP/LIST	20 % Percent			
RELAYRACK 7"X19" 2POST 45U	Chatsworth Product Inc.	55053-703	MSRP/LIST	20 % Percent			
12"X120"CABLE RUNWAY- BLACK	Chatsworth Product Inc.	10250-712	MSRP/LIST	20 % Percent			
12"WALLANGLE SUPPORT KIT-BK	Chatsworth Product Inc.	11421-712	MSRP/LIST	20 % Percent			
MOUNTING KIT FOR RUNWAY	Chatsworth Product Inc.	10595-712	MSRP/LIST	20 % Percent			
19"X60" BLACK RACK	Chatsworth Product Inc.	40653-719	MSRP/LIST	20 % Percent			
Cabling Product Description (BNC)	Cabling Product Manufacturer	Cabling Product Part #	MSRP/List Price	Discount with .75 DIR			
BNCCONNECTOR RG6 SNAP-N-SE	Thomas & Betts	SNS1P6BNC	MSRP/LIST	10% Percent			
BNCCONNECTOR RG6 SNAP-N-SE	Thomas & Betts	SNS1P6BNC	MSRP/LIST	10% Percent			
ONE PIECE BNC CONNECTOR	Thomas & Betts	SNS1P59BNC	MSRP/LIST	10% Percent			